



NATIONAL TEXTILE CORPORATION LIMITED

(A Govt. of India Enterprise)

Core-IV, SCOPE COMPLEX, 7, Lodhi Road, New Delhi - 110003

(CIN - U74899DL1968GOI004866)

APPOINTMENT AS DEALERS / OPEN BUYERS FOR SELLING NTC'S YARN / FABRIC

NTC has changed its policy and is seeking application for appointment as Dealers or as Open buyers for selling NTC's own manufactured Yarn and Fabric on regular basis. The appointment shall be open and will be an ongoing process. A Security Deposit of Rs.5 Lakhs for Yarn or fabric or Rs.10 Lakhs for Yarn and fabric will have to be submitted through Demand Draft (DO) in favour of National Textile Corporation Limited payable at New Delhi alongwith the application and supporting documents for dealership. Only documents and no draft is required to be appointed as open buyers.

Manager (Marketing), National Textile Corporation Limited, Marketing Department, Core-IV, SCOPE Complex, 7 Lodhi Road New Delhi-110003

Detailed terms of appointment as Dealer along with the revised policy changes w.r.t. Dealers and Open buyers are available on www.ntcltd.org and www.eprocure.gov.in

एन.टी.सी./जनसम्पर्क अनुभाग/N.T.C./Public Relation Sec.
हिंदुस्तान टाइम्स/हिंदुस्तान/Hindustan Times/Hindustan
टाइम्स ऑफ इंडिया/दैनिक भास्कर/TOI/Dainik Bhaskar
नवभारत/जनसत्ता/जागरण/Navbharat/Jansatta/Jagaran
दिनांक.....पृष्ठ संख्या...../Date.....P.No. 14



नेशनल टेक्सटाइल कॉर्पोरेशन लिमिटेड

(भारत सरकार का उपक्रम)

कोर-4 कॉम्प्लेक्स, कोर-IV, 7 लोधी रोड, नई दिल्ली-110003

(CIN - U74899DL1968GOI004866)

एनटीसी के सूत/कपड़े को बेचने के लिए वितरकों/खुले खरीदारों के रूप में नियुक्ति

एनटीसी ने अपनी नीति बदल दी है और एनटीसी के स्वयं निमित्त सूत और कपड़े को बेचने के लिए वितरकों या खुले खरीदारों के रूप में नियुक्ति के लिए नियमित आधार पर आवेदन की मांग कर रही है। नियुक्ति खुली होगी और एक सतत प्रक्रिया होगी।

डीलरशिप के लिए आवेदन और सहायक दस्तावेजों के साथ सूत या कपड़े के लिए सुरक्षा निधि 5 लाख रुपये अथवा सूत एवं कपड़े के लिये 10 लाख रुपये डिमांड ड्राफ्ट (डीडी) के माध्यम से जो कि नेशनल टेक्सटाइल कॉर्पोरेशन लिमिटेड के पक्ष में नई दिल्ली में देय हो जमा करना होगा। खुले खरीदारों के रूप में नियुक्त किए जाने के लिए केवल दस्तावेज और कोई ड्राफ्ट आवश्यक नहीं है।

प्रबंधक (विपणन), नेशनल टेक्सटाइल कॉर्पोरेशन लिमिटेड, विपणन विभाग, कोर-4, स्कोप कॉम्प्लेक्स 7 लोधी रोड, नई दिल्ली - 110003

डीलर के रूप में नियुक्ति की विस्तृत शर्तें डीलरों और खुले खरीदारों के संबंध संशोधित नीति परिवर्तन के साथ www.ntcltd.org और www.eprocure.gov.in पर उपलब्ध हैं।

एन.टी.सी./जनसम्पर्क अनुभाग/N.T.C./Public Relation Sec.
हिंदुस्तान टाइम्स/हिंदुस्तान/Hindustan Times/Hindustan
टाइम्स ऑफ इंडिया/दैनिक भास्कर/TOI/Dainik Bhaskar
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दिनांक.....पृष्ठ संख्या...../Date.....P.No. 17

Remarks/Description

This is an ongoing process of appointment of Dealers for selling NTC Yarn/Fabric .On weekly basis applications will be reviewed and dealers will be appointed.

A security deposit of 5 Lakhs for Yarn or fabric or Rs 10 Lakh for Yarn and fabric to be submitted through Demand Draft

Experience in dealing with Sales and purchase of Yarn / fabric for atleast one (1) year

Should have a turnover of atleast Rs. 3 Crores in the past financial year.

Selected dealer will be abide by NTC Sales policy strictly



नेशनल टेक्सटाइल कॉरपोरेशन लिमिटेड NATIONAL TEXTILE CORPORATION LIMITED

(भारत सरकार का उपक्रम)
(A GOVERNMENT OF INDIA UNDERTAKING)
CIN: U74899DL1968PLC004866

पंजीकृत कार्यालय,
कोर-4,
स्कोप कॉम्प्लेक्स,
7- लोदी रोड,
नई दिल्ली -110003

Registered Office,
Core-IV,
Scope Complex,
7-Lodhi Road,
New Delhi-110003

No: NTC/Mktg/Reg./ND/2018-19

Dated: 19.07.2018

OFFICE ORDER

Sub: Registration of New Dealers for selling of NTC's Yarn and Fabric

National Textile Corporation Limited (NTC) invites applications for registering dealers to sell its own manufactured Yarn and Fabric on an open basis. Interested parties should fill the below form enclosed as **ANNEXURE 'A'**.

Interested Parties need to submit the enclosed form duly filled with supporting documents to the below address. Interested parties will have to submit Rs. 5 Lakhs in the form Demand Draft in favour of National Textile Corporation Limited, payable at New Delhi for Yarn or Fabric and Rs. 10 Lakhs if the party is interested for both Yarn and Fabric.

Shri Sunil Kumar Mandal
DGM (Marketing)
6th Floor, Core-IV, SCOPE Complex
7 Lodhi Road,
New Delhi – 110003
E-mail Id – sunilkumar.mandal@ntcltd.org
Ph No: 011-24361049

After evaluation of the documents, the decision shall be conveyed to the applied parties by e-mail and if selected they will be able to book and lift the material as per NTC's policy and procedure for sales which shall be communicated to the selected dealers.

Any decision of NTC shall be binding on the parties.

(Executive Director)
Marketing



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नई दिल्ली -110003

Registered Office,
Core-IV,
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New Delhi-110003

ANNEXURE 'A'

DETAILS REQUIRED FOR REGISTRATION OF DEALERS FOR SELLING NTC's YARN AND FABRIC

S.No.	PARTICULARS	DETAILS
1	Name of the Company	
2	Authorized representative	
3	Address	
4	E-Mail Id	
5	Mobile No., Tel. No. and Fax No.	
6	GST Registration No. (Certificate to be attached)	
7	Details of Turnover in the last Financial Year (Balance Sheet to be attached)	
8	Date of Incorporation	
9	Details of Market where you are operating	
10	Draft Details	
11	Interested in Yarn or Fabric or Both	

**GUIDELINES FOR SUBMISSION OF APPLICATIONS FOR
APPOINTMENT AS DEALER OR OPEN BUYERS FOR
SELLING NTC's OWN MANUFACTURED YARN / FABRIC**



INVITATION FOR APPLICATIONS

**NATIONAL TEXTILE CORPORATION LIMITED
(A GOVT. OF INDIA UNDERTAKING)
5TH AND 6TH FLOOR, CORE-IV,
SCOPE COMPLEX, 7, LODHI ROAD,
NEW DELHI-110003, INDIA**



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UNDERLYING OBJECTIVE

The objective of NTC is to appoint Dealers / Open Buyers from across India for selling Yarn / fabric produced in NTC Mills across India.

The Appointed Dealer / Open Buyer would have following key objective –

1. Purchase Yarn / Fabric from NTC's Mills.
2. Maximize the sales of NTC's Yarn / Fabric and promote the same among end consumers.
3. Lift the material in time as per NTC policy and facilitate in regular movement of yarn / Fabric and try and avoid stock piling at NTC Ltd.
4. To be governed by NTC's Sales Policy and as modified from time to time.

SCOPE OF WORK FOR SELECTED AGENCY

The scope of work for appointed Agency/Dealer is mentioned below but not limited to the following:

1. The Dealer shall regularly lift NTC's material (Yarn / Fabric) and ensure that stocks do not pile up in NTC.
2. The Dealer shall make payment as per the existing terms of payment for sale of yarn / fabric governed by NTC Sales Policy and as and when it is modified.
3. The Dealer shall make sure that NTC's Yarn / fabric is sold in the market. The dealer shall strive hard to retain NTC's end users as well as make new users for NTC's Yarn and Fabric
4. The Dealer shall co-ordinate with the officials in the respective mills, Regional Offices or Head Office for all the required information to facilitate in the sale of yarn / fabric.
5. The Dealer shall ensure that all the statutory compliance are adhered to and complied with and no liability shall accrue to NTC on account of any delay because of the dealer.
6. The Dealer should have the GST and other desired registration with the respective tax authorities to makes sure that there is no impediment to do the business.

ROLE OF NTC

1. Provide the details of the count of yarn / fabric with specifications and quantity of each of the mills along with the floor prices of each count fixed by NTC from time to time.
2. NTC shall confirm the booking requirements of each of the dealer based on the availability, booking received and production capacity.
3. NTC shall provide the details of its Sales Policy to the dealers which will have to be followed in totality by the dealer. All the policies framed pertaining to lifting of yarn, penal interest, booking of yarn / fabric, Invoicing, committee etc. shall be applicable as per the policy.
4. NTC reserves the right to sell.



QUALIFICATION CRITERIA FOR DEALER- TECHNICAL

Eligible applicants must seek to meet the following criteria (based on audited results and documentary proofs and declarations to be attached):

1. Experience in dealing with Sales and purchase of Yarn / fabric for atleast one (1) year.
2. Should have a turnover of atleast Rs. 3 Crores in the past financial year.

THE PARTY QUALIFYING THE ABOVE TWO CRITERAS SHALL BE CONSIDERED FOR SELECTION.

FORMAT OF SUBMISSION OF OFFER

The interest parties should submit the offer which shall comprise two envelopes system as the following:

I. Technical Bid

- a. Security Deposit in form of Demand Draft to be drawn in favour of "National Textile Corporation Ltd." payable at New Delhi for Rs. 5,00,000/- (Rupees Five Lacs only) for yarn or Rs. 5,00,000/- (Rupees Five Lakhs) for fabric or Rs. 10,00,000 (Rupees Ten Lakhs) in case the party wants to be registered for both Yarn and fabric. This shall be refundable. The Deposit of the selected agency/firm shall be retained with NTC and shall carry interest (if any) as per the Sales Policy of NTC.
- b. All documents pertaining to the turnover and experience and other details as per the form enclosed in this document.
- c. If the party wishes to be registered as Open Buyer, no deposit is required, however, documents as above should be submitted.

The offer duly completed along with the details can be submitted anytime in a sealed envelope super scribed "Private and Confidential – **Offers for Appointment as Dealers or Open Buyers for Selling NTC's Own Manufactured Yarn / Fabric.**" at the following address and marked to the attention of the under mentioned officer:

Deputy General Manager (Marketing)
National Textile Corporation Limited
Marketing Department, Core-IV, SCOPE Complex
7 Lodhi Road
New Delhi – 110003, Ph: 011-24361049

DISQUALIFICATIONS

- a) NTC shall not entertain for the purpose of qualification, an offer that in its considered opinion, does not seek to achieve the NTCs underlying objective.
- b) An offer that is found to be incomplete in content or attachments or authenticity shall not be considered for the purpose of qualification.
- c) Without prejudice, an interested party may be disqualified and its offer dropped from further consideration for any of the reasons listed below –



- Misrepresentation by such party in the details provided.
- Failure by such party to provide the information required to be furnished in the Bid.
- Submission of application of a party in two or more different names / firms
- If any information becomes known after the interested party has been qualified which would have entitled NTC to reject or disqualify the relevant party NTC reserves the right to reject the interested party at any time after such information becomes known to NTC.

OTHER TERMS AND CONDITIONS

- a. This document constitutes no form of commitment on the part of the NTC other than to provide further information on the tender. Furthermore, this document confers neither the right nor an expectation on any party to participate in the proposed process of inviting external investment.
- b. NTC reserves the right to withdraw from the process or any part thereof, to accept or reject any /all offer(s) at any stage of the process and/or modify the process or any part thereof or to vary any terms without assigning any reasons. No financial obligations will accrue to NTC in such an event. NTC shall not be responsible for non-receipt of correspondence sent by post / e-mail / courier /fax.
- c. The interested party shall bear all costs associated with the preparation and submission of the offer. NTC shall not, under any circumstances, be responsible or liable for any such costs, whether direct, incidental or consequential.
- d. Conditional tenders will be summarily rejected.

PAYMENT TERMS

- a) A commission as per NTC's Sales Policy would be applicable.
- b) In order to ensure that there is no pendency in case of GST, commission (as per Sales Policy) will be paid to the party after complete payment is received by NTC, the goods are lifted and all tax formalities completed.

PENALTY CLAUSE

1. In case the selected dealer fails to lift the material within the stipulated time of as per the NTC Sales Policy, penal interest shall be charged.
2. In case a dealer defaults repeatedly, the Security Deposit shall be forfeited and the dealer shall be blacklisted as detailed in NTC Sales Policy.

ARBITRATION CLAUSE

Any dispute or difference whatsoever arising between the parties out of or relating to the conclusion, meaning scope, operation, or effect of the contract or break thereof shall be settled by arbitration in accordance with the rules of Arbitration of the Indian council of arbitration and the award made in pursuance, thereof shall be binding on the parties. The place of arbitration shall be New Delhi and the language shall be English.

**FORM****DETAILS REQUIRED FOR REGISTRATION OF DEALERS FOR SELLING NTC's YARN AND FABRIC**

S. No.	PARTICULARS	DETAILS
1	Name of the Company	
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